

Amb. Deacon Hardwith
Sr. Partner
Arx Capital Exchange
Esos City

To Rhent Ghosan
Re. Sevarian Principate

Following talks and negotiations across Sevarian space, my team has reached the conclusion that trade deals and joint ventures with the Principate proper are viable and have the potential to be quite lucrative. I dispatched smaller teams to work with mid-level partners in their organization, but I met with Jonaak Clarsi, an officer of the ID department, at a location I cannot reveal due to an NDA. Clarsi is my equivalent on their side. He is formidable and unrelenting. I speculate that he was tasked with brokering a favorable deal for their side. It is fortunate that you sent me, lest we have a less than optimal deal on our hands.

That non-disclosure agreement will need to be signed by any individual who works in hand with Principate leadership, as such, I suggest that we limit direct contact with their headquarters to Senior Partners and select Junior Partners.

That NDA did not extend to shipyard information we received. There are eight functioning shipyards within the borders of Principate space. Four of them are in close proximity to each other for efficiency reasons near Kwenn. I speculate that their proximity to Nal Nutta is not a coincidence, but I recommend that we reach out to our intelligence sources to provide us with a stronger picture of their deals.

The four remaining shipyards in their borders are spaced out comfortably so as to not draw too much attention: two on the hyperspace lane near Chalacta, one larger shipyard near their center, and one in what has been affectionately referred to as "the toe" in the galactic south west. I caught wind of four additional shipyards that were left out of the conversation and I recommend that pass on that information to our intelligence sources to investigate further.

Their governmental system appears to be democratic in nature, but in fact their ruled largely by their Triumvirate. They haven't completely escaped their Imperial past. Senate and Parliament are elected, but almost all policy written appears to come from their respective Triumvirate department, despite being sponsored by Senators and MPs. I met with Senator Charles Adams and the Minister of Finance, Raafid Dru for discussions commodity trade; neither were authorized to make any formal deals.

I highly recommend that any of our negotiations occur at the executive level where the real power seems to sit.